

## AN IMPORTANT UPDATE ....

### Dr. P. N. Sharma assumed additional charge as Managing Director, REIL



*After Successful Closing of the FY 2023-24, We have resumed with new Financial year and moving ahead with plans to do better.*

*Handsome orders for Milk Analysis solutions were received during the quarter and good numbers of solutions deployed in Dairy, Renewable Energy Sector and New Projects. With team work and dedication of all, I have been recognized with prestigious Award during the quarter.*

*Activities like International Yoga Day and Celebration of Company's Foundation day were celebrated heartily by employees and their family members.*

*This is my last message as Managing Director here and I would like to express my sincere thanks to all our stakeholders who always have provided their consistent support during my tenure. The Company is geared up to do better and achieve targets for the year ahead under guidance from you all. I wish everyone all the very best for all future endeavours.*

#### Gist of the Activities:

- Addl. Charge of MD
- Business Highlights
- Awards
- Staff activities
- Celebration of Annual Day



**Dr. P. N. Sharma while assuming the additional charge of Managing Director on 01.08.2024**

Dr. P. N. Sharma has assumed additional charge as Managing Director, Rajasthan Electronics & Instruments Limited, Jaipur w.e.f 01.08.2024. He obtained his bachelor's degree in Electronics Engineering in 1990, holds a degree of MBA in Human Resource (HR) & Information Technology (IT) and Doctorate (Ph.D) in "Faculty of Management". He started his career in REIL in the year 1992 as Assistant Engineer. Prior to assuming additional charge as Managing Director, he was holding the position of General Manager (New Projects) in REIL.

During last 34 years, he worked in different capacities in different business areas such as Telecom, ITeS, Networking Solutions, Project Management Consultancy, Dairy Sector, Renewable Energy- Solar & Wind Energy, Electric Vehicle Charging Stations, Security Surveillance Systems, Geospatial Drone Survey and its applications in various Sectors, Innovation and New Projects, Turnkey Solutions, Smart Classrooms in Education Sector etc.

At REIL, he has contributed significantly to the progress of the Company with his dedicated service and committed hard work in various fields. On this occasion, officers, employees and office bearers of REIL Shramik Sangh congratulated Dr. Sharma.

Dr. Sharma informed that the Company has been facing some business challenges for the last few years and is moving forward towards fulfilling its business goals. At present, the Company has good business orders in hand as well as orders in pipeline in all business sectors.

He motivated all the employees to move forward with a team spirit and fulfil their business goals. The employees of the Company have also assured Dr. Sharma to fulfil the business goals of the Company on time.

On this occasion, Dr. Sharma planted saplings in the REIL headquarters campus under the **Ek Ped Maa Ke Naam** Campaign and motivated all the employees and called upon them to cooperate in the success of this campaign.

## Business Highlights

### Dairy Electronics

In Dairy Sector, during the quarter, the Company has received major orders of AMCU, ADPMCU, EMT, Milk Analyzer, from various milk cooperatives across the country.

REIL is perpetually gaining the confidence of milk producers through its Automatic Milk Procurement System (AMCU) which is bringing utmost transparency in the entire dairy value chain and resulting in increased milk procurement with reduced human errors.

During the quarter, the Company has received sizable purchase orders of 598 AMCUs from GCMME, Gujarat.

The orders for 1389 Advanced Data Processor Milk Collection Unit (ADPMCU) was also received from Eastern & Southern Region which is very dynamic solution in processing of data to generate various reports in desired formats for smoother communication and processing.

Apart from this, regular orders for 40 Electronic Milk Tester from Central, Gujarat, Northern, Rajasthan, Southern Region, 2067 Milk Analyzer from Central, Eastern, Gujarat, Rajasthan Southern & UP Region, 02 Somatic Cell Counter from Central & Southern Region. & 46 RMRD from Southern & UP Region have been received during the quarter.

Through these variety of solutions, we are making dairy farmers self-reliant and confident about their day-to-day operations.



### Milk collection through DPMCU systems installed in Milk Van in Himachal Pradesh

Due to geographic challenges, Himachal Milk Federation, Shimla is collecting milk through Milk Vans from various Milk producers at their door step. REIL has offered Milk Collection equipment DPMCU (MCS) to address their need and installed 2 DPMCU (on demonstration) in a Milk Van in a special housing designed for equipment & Milk Testing, thereby providing a mobile solution of Milk Collection in Hilly areas.

### Visit of MD REIL at Sarana D.U.S.S.L under Barmer Dairy

MD REIL, Shri Rakesh Chopra visited Milk Collection Society 'Sarana D.U.S.S.L.' operated under Barmer Dairy during milk collection process through REIL's AMCU in the morning on 21.04.2024 where wherein the Dairy officials welcomed him and appreciated the dairy solutions and sincere services being provided by REIL from time-to-time.



**MD REIL during his visit at 'Sarana D.U.S.S.L.'**

The Managing Director reviewed the work being done by REIL and assured dairy officials to keep providing upgraded products and quality services.

### Customer's Training Program

To ensure that our systems gives optimum output, it's necessary to train the users on regular basis. Accordingly, we have trained 711 regional workers and milk society secretaries, benefitting more than 300 nos. villages during the quarter.

### Digitization/Other initiatives

In Dairy IT, received an order from Department of Animal Husbandry, Govt. of Rajasthan for design, development and implementation of Integrated Online Monthly Progress Report (MPR) System in existing Pashuaushadh (IOMMS) software designed by REIL. This web based online monitoring application will be used to control and monitor the various activities involved in the process of Animals Treatment, Vaccination, Artificial Insemination (AI), Camps Organized, etc. against defined targets at their hospitals, institutions and district Offices etc. and also generate the Consolidated Monthly Progress Report (MPR) of above mentioned parameters making it easier to trace the progress of overall activities on monthly basis.

During the quarter, services were provided successfully by the IT team in ongoing projects viz. State Election Commission Rajasthan; as State Level Agency and provided software solution for management of election statistical information during the Panchayat raj election/urban local bodies of Rajasthan state like nomination of candidate, voting %, winner/runner candidate in Panchayati Raj Institutions (PRI) and Urban Local Bodies (ULB) By-election held in June-2024; ATS for Integrated Online Web Based Application for Directorate of Gopalan for 4052 nos. of Gaushala of Rajasthan State.

The IT division successfully completed the Integration work for AMCU consisting the SQL Server Installation, Software Application, Integration with Printer, Security Hardware lock etc. The division also provided continuous support services for in-house developed online applications running smoothly in various departments.

### Renewable Energy

REIL has received & executed projects under various CPSEs & departments i.e. PGCIL, SEWA THDC, Forest department, PHED department, Education department Rajasthan, Court Complex etc.

The Company has received order from Power Grid Corporation Limited, Rajasthan for total capacity of 600 kWp SPV Power Plants to be installed at 9 substations of PGCIL across Rajasthan.

The Orders for SPV Water Pumping Systems have been received and executed with 2 HP & 5 HP capacities in Rajasthan

through Forest department & PHED department.



**SPV Water Pumping Systems installed in village of Medinipur (West Bengal)**

During the quarter, the Company executed 25 kWp Grid Connected SPV Power Plant at Government College, Didwana (Rajasthan) under project received from Education department Rajasthan.

Towards Solarization of Government Buildings, REIL has deployed 50 kWp Grid Connected SPV Power Plant at Court Complex, Pali, Rajasthan, 4 nos. of 5 kWp Off-Grid SPV Power Plant(s) at various court complexes in the state of Rajasthan and 15 kWp Grid Connected SPV Power Plant at Panchayat Samiti, Sedwa, Barmer, Rajasthan.

Under PSU Synergy, deployed 10 Nos. SPV based Smart Classrooms at various Government Schools of Khurja Block, Bulandshahr District of Uttar Pradesh State under CSR initiative of THDC (India) Limited.

Apart from this, the Company has successfully installed & commissioned 500 nos. SPV LED SLSs in Siddharthnagar (Uttar-Pradesh) and 05 nos. SPV Water Pumping Systems in Medinipur (West Bengal) for irrigation purposes under CSR activity of Power Finance Corporation (PFC) Limited.

### New Projects

In the ongoing project for Geospatial Drone Survey and Development, Implementation & Maintenance of Enterprise Geospatial Solution for RIICO Industrial Areas (IAs), during the quarter, completed Drone survey (Flying Drones & Collecting Raw data & images) and work of establishment of Ground Control Points & Monumentations of 112 numbers for 41 RIICO Industrial areas (IAs) with drone survey of area 3889.09 Hectares and created GIS plans for 41 RIICO Industrial areas (IAs). Till date, in overall project completed Drone survey (Flying Drones & Collecting Raw data & images) and work of establishment of Ground Control Points & Monumentations of 1165 numbers for 393 RIICO Industrial areas (IAs) with drone survey of area 48633.2 Hectares and created GIS plans for 393 RIICO Industrial areas (IAs).

As a part of this project, the beta version of Enterprise GIS plan application has been designed, developed and demonstrated to the customer as per the design document. The data collected from the drone survey after digitization will be hosted in this customized GIS application for viewing and put in use by the RIICO Head office, all its associated IAs and citizens (Investors).

Under development of EV Charging infrastructure, NDMC, Delhi has allocated development of 8 nos. EV Charging Infrastructure in Delhi to REIL. The Location Identification, Supply, Installation, Commissioning, Operation & Maintenance of EV Charging Stations at NDMC locations for 10 Years is under progress.

## PSU Samarpan Award 2024 to MD REIL



Managing Director, REIL has been honored with PSU Samarpan Award 2024 towards recognition to his exceptional contributions to the Organization over the course of his esteemed career. The Award was presented by Shri R. S. Sharma, IAS (Rtd.), {Former Secretary to GoI, Former Chairman TRAI & Former CEO- NHA} in PSU Transformation Conclave in Delhi on 03.05.2024 with the theme- 'Resilience in Action: Transforming India's PSUs into the Global Powerhouses

Shri Rakesh Chopra, MD REIL delivered a keynote address on the subject and highlighted the vision of India moving towards becoming a supreme power and how PSUs are contributing and the role of REIL in implementing the key projects since 1981. He shared the journey of REIL from creating the success stories to getting in difficult times and with strategic steps again taking the Company to good position. He thanked the jury and team REIL for contributing in this exceptional achievement.

## स्टाफ गतिविधियां

### प्रशिक्षण

तिमाही के दौरान लोक उद्यम विभाग द्वारा केंद्रीय सार्वजनिक क्षेत्र के उद्यमों एवं राज स्तरीय लोक उद्यमों के कर्मचारियों के लिए Contract Management / Safeguards in tendering, public procurement and contracting with special focus to Public Procurement Policy for Micro and Small Enterprises (MSEs) vide order, 2018 and public procurement (Preference to Make in India) order 2017 विषय पर प्रशिक्षण कार्यक्रम दिनांक 24.06.2024 से 28.06.2024 तक मनाली में आयोजित किया गया था। इस प्रशिक्षण कार्यक्रम में कम्पनी के दो अधिकारियों द्वारा प्रशिक्षण लिया गया।

### अन्तर्राष्ट्रीय योग दिवस

उपक्रम रील में भारी उद्योग मंत्रालय, भारत सरकार एवं आयुष मंत्रालय, भारत सरकार से प्राप्त दिशानिर्देशों के तहत आयुष मंत्रालय, भारत सरकार द्वारा 21 जून 2024 को 10वें अन्तर्राष्ट्रीय योग दिवस के अवसर पर इस वर्ष की विषय वस्तु "स्वयं और समाज के लिए योग"

को आधार मानते हुये कम्पनी कर्मचारियों एवं उनके परिजनों हेतु प्रातः 06.30 से 07:30 तक यौगिक क्रियाएँ की गयी।

इस अवसर पर योग प्रशिक्षक श्री परमानंद छापरवाल को आमंत्रित किया गया था। जिनके द्वारा कम्पनी कर्मचारियों को यौगिक क्रियाएँ और प्राणायाम सिखाये गए। इस कार्यक्रम में कम्पनी कर्मचारियों द्वारा भाग लेकर इसका लाभ उठाया।



### रील स्थापना दिवस समारोह

राजस्थान इलेक्ट्रॉनिक्स एण्ड इन्स्ट्रूमेंट्स लिमिटेड, (रील) जयपुर द्वारा कम्पनी के 43वें स्थापना दिवस 12 जून 2024 के अवसर पर रील स्टाफ क्लब द्वारा वार्षिकोत्सव समारोह का आयोजन किया गया। इस कार्यक्रम का आयोजन महावीर पब्लिक स्कूल, सी-स्कीम, जयपुर में किया गया। कार्यक्रम में रील परिवार के कर्मचारियों एवं उनके बच्चों

द्वारा उत्साहपूर्वक भाग लिया।

कम्पनी कर्मचारियों एवं उनके बच्चों द्वारा समारोह कार्यक्रम में भव्य प्रदर्शन किया गया। समारोह के दौरान प्रतिभावान बच्चों द्वारा शैक्षणिक, राजभाषा हिंदी और खेल-कूद के क्षेत्र (वर्ष 2023) में उत्कृष्ट प्रदर्शन करने वालों को पुरस्कृत कर सम्मानित किया गया। इस अवसर पर प्रबंध निदेशक श्री राकेश चौपड़ा द्वारा वित्तीय वर्ष 2023-24 के व्यावसायिक प्रदर्शन की जानकारी साझा की गयी। उन्होंने यह भी बताया कि कम्पनी आने वाले समय में सकारात्मक ऊर्जा के साथ सभी के सहयोग से अपने व्यावसायिक लक्ष्यों को प्राप्त करेगी।

कार्यक्रम में, कम्पनी की त्रैमासिक पत्रिका प्रगति इनसाइट्स का, विमोचन भी किया गया। इस अवसर पर, कम्पनी के प्रबंध निदेशक श्री राकेश चौपड़ा ने कम्पनी के स्थापना दिवस की सभी कर्मचारियों व उनके परिजनो को बधाई दी। उन्होंने बताया कि रील न केवल राष्ट्र के उत्थान में अपना सहयोग देकर नए आयाम स्थापित कर रही है, अपितु अपने कर्मचारियों के चहुंमुखी विकास एवं कल्याण के प्रति भी कटिबद्ध है।

# GLIMPSE OF ANNUAL DAY CELEBRATION

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**LAMP LIGHTING**



**CULTURAL PERFORMANCES**



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## AWARDEES



## ADDRESS BY MD

## REIL STAFF CLUB MEMBERS



## DINNER



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